

Donelson, Fran

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CITY CLERK'S OFFICE MUSCATINE, IOWA

From: Hill, Randy
Sent: Tuesday, March 31, 2009 1:22 PM
To: Johnson, AJ
Cc: Donelson, Fran; Howell, Randy
Subject: Road Rock Salt Purchase

AJ ---

Because of the significant price increases in road rock salt for 2008, the regional consortium (Davenport, Bettendorf, Clinton, Commanche & Muscatine) decided to request bids earlier than usual in order to get the best price locked in for the 2009/2010 Winter. Additionally we expanded the communities participating in the consortium to the Illinois side of the river. Only Moline chose to participate. Eight bids were received:

Jeffersonville River Terminal	\$70.00 p/ton
Central Salt LLC	\$59.82 p/ton
North American Salt Co.	\$63.94 p/ton
Cargill	\$64.92 p/ton
Chick Construction Products	\$87.21 p/ton
Morton Salt	\$70.67 p/ton
SNI Solutions	\$85.00 p/ton
SNI Solar Salt	\$75.00 p/ton

The City and County of Muscatine ordered 4500 tons (3 barge loads – one for the City and two for the County). The City has \$60.00 p/ton budgeted for salt. Last year's cost was \$57.97 p/ton. The City of Davenport will purchase all of the salt under one Purchase Order, and we will then pay them for our portion. Delivery will be in late summer/early fall at the Farmland Terminal. We recommend approval of the purchase of 4500 tons of salt from Central Salt LLC in the amount of \$59.82 p/ton. If you have any questions, please contact me.

3/31/2009